



STRATEGIC CONSULTING PARTNERS

JAMA ENTERPRISES INC



Available Training Titles

We have over 125 off-the-shelf training programs that we use to develop customized leadership, supervisory and staff training programs. Our customizable and off-the-shelf training courses are designed to be taught by instructors either in person or in a virtual format. All courses are designed to engage the adult learner of varying experience and career levels (from new supervisors to senior leaders), through interactive group discussions, exercises, assessments and case studies.

Below is a list of the topics we may use to develop the training courses:

- Adapting Your Leadership Style
- ADKAR Change Model
- The Art of Effective Communication
- The Art of Influencing Others
- Assertiveness Skills
- Balancing Priorities
- Behavioral Interviews
- Blanchard's Situational Leadership (SL2)
- Business Etiquette
- Challenging Negative Attitudes
- Coaching Conversations
- Coaching for Development
- Communication Mystery: Solved
- Creative Problem Solving
- Critical Thinking Skills
- Cultural Competency
- Customer Service Over the Phone
- Defining Team Roles and Responsibilities
- Delegating for Growth
- Developing Positive Relationships at Work
- Developing Your Direct Reports
- Diversity Awareness
- Effective Listening Skills
- Effective Negotiation Skills
- Emotional Intelligence
- Employee Engagement
- EQi2.0
- Ethics in the Workplace
- Everything DiSC for Leaders
- Financial Intelligence
- Fundamentals of Strategic Planning
- The Golden Rule
- How to Handle Change and Upheaval
- How to Make Yourself Indispensable
- How to Manage Your Emotions
- Ideas into Action
- Increasing Your Emotional Intelligence
- Kotter's 8 Steps to Leading Change
- Leadership 101
- Leading Others Through Change
- Learning to Manage
- Managing Offsite Employees
- Managing Teams
- Managing Up
- Meetings
- Mental Models
- Meyers Briggs
- Motivating Employees to be Their Best
- The Multi-Generational Workplace
- Navigating Difficult Conversations
- Onboarding
- Organizational Trust
- Performance Management
- Positive Approaches to Resolving Performance and Conduct Problems
- Performance and Conduct Problems
- Preventing Workplace Harassment
- Productive Work Habits
- Real-World Project Management
- Resilience
- Resolving Conflict at Work
- Selling Essentials: Understanding the Sales Cycle
- Selling Essentials: Prospecting and Territory Management
- Selling Essentials: Opening the Sales Call
- Selling Essentials: What to Ask & How to Listen
- Selling Essentials: Presenting Solutions, Overcoming Objections, & Closing the Sale
- Selling Essentials: Developing Clients for Life
- Selling Essentials: Coaching for Performance
- Skillful Collaboration
- Social Media at Work
- Solid Business Writing
- Succession Planning
- Super Manager
- Supervisor Communication Skills
- StrengthFinders
- Systems Thinking
- Taking Control of Conflict
- Talk Like a Leader
- Team Excellence
- Time Management
- Total SDI – Conflict Series
- The Toughest Supervisor Challenges
- What Customers Really Want
- Why We Struggle with Tough Decisions
- Women and Leadership