



# STRATEGIC CONSULTING PARTNERS

JAMA ENTERPRISES INC



Small Business Administration  
8(a) Certified Participant

Certified MWBE  
Minority/Women-Owned Business Enterprise

## Building Capacity for Peak Performance

We are a full-scope management-consulting firm that is dedicated to helping your organization move forward. With our cutting-edge team of consultants, we provide tangible strategic solutions and systems, to effectively and efficiently manage the organization’s operations to meet the mission and vision! SCP is PA approved vendor, Certified MWBE, and an ITQ Approved Supplier for numerous Consulting Services.



STRATEGIC PLANNING



ORGANIZATIONAL DEVELOPMENT



OPERATIONAL EFFECTIVENESS



LEADERSHIP DEVELOPMENT



TRAINING

### How We Work with Clients

We work with you to provide a customized solution that meets the specific needs of your agency/organization.



1. Assess current strengths and organizational assets that can be capitalized in strategic growth.
2. Identify gaps in operational, functional and strategic direction.
3. Facilitate strategic conversations with key stakeholders to formulate strategic direction.
4. Building core competencies within team to fulfill mission focused objectives.
5. Develop teams to effectively interact and collaborate with each other to build a stronger joint focus.
6. Enhance partnerships internally and externally to further the mission.
7. Provide implementation assistance in organizational development, training and IT related services.

### Company Designations

#### PA State Government:

SAP Business Partner # 200783

CoStars Partner

Training Services ITQ # 4400008567

Consulting Services ITQ # 4400007410

MWBE Certificate # 200783-2012-11-SB-MW

#### Federal Government:

SBA 8(a) Certified – EDWOSB

GSA PSS Contract: GS-02F-090BA

DUNS: 055953892

CAGE Code: 4ASK8

EIN: 58-2-111116

## Past Performance

### *PA Governor's Innovation Office (GIO)*

**Service Provided:** Two training programs on Change Management to leaders in all 37 Commonwealth agencies. The programs were one of the most highly rated sessions during the Annual Innovation Assembly.

### *PA Department of Transportation (PennDOT)*

**Service Provided:** A comprehensive Leadership Development Program for 30 Emerging Leaders at PennDOT. This included 360-degree assessments of the 30 leaders, gap analysis, leadership coaching, and training on the following topics: Motivating Your Team, Coaching and Mentoring Employees and Leading Employees Through Change.

### *PA Department of Human Services, Juvenile Justice Philadelphia*

**Service Provided:** Trained 18 supervisors in the following topics: leadership skills, emotional intelligence, coaching skills, dealing with difficult behaviors, having difficult conversations, building trust, driving accountability.

### *US Department of Defense, Navy, Army, DAU, DLA, National Guard*

**Service Provided:** SCP facilitates a wide range of Technical, Performance Management, & Professional Development Training, Change Management, Leadership Development, Communication, Asset Management, Data Analysis, Operational Assessments, Policy Development, Logistics Management, & Organizational Development services over the past 8 years to the Department of Defense at all levels and branches of the Military.

### *Department of Homeland Security*

**Service Provided:** Leadership Development Training & Coaching. SCP is providing Strength Finders Training and Coaching to 15 DHS managers of the Office of the Chief Procurement Officer.

### *General Services Administration*

**Service Provided:** Supervisory Training Curriculum Design & Delivery. SCP is helping to redesign, develop, and deliver (both in-person and virtual) supervisory training modules for over 2,000 supervisors.

### *Department of Transportation/APEC Women in Transportation*

**Service Provided:** Strategic Planning, Meeting Facilitation, and Gender Analysis & Assessment. SCP provided research and recommendations to engage more women in leadership roles within the transportation sector in the APEC region.

### *USAID/World Learning*

**Service Provided:** Strategic Planning, Organizational Development, Leadership Development & Change Management Training. SCP created and trained Tbilisi University leaders on 18 leadership development modules for the Republic of Georgia's Minister of Education. SCP also provided change management training to university leaders of Lebanon supporting a university internationalization initiative.

### *Comcast Corporation*

**Service Provided:** Leadership Development Training & Coaching Services. SCP provides leadership development training on coaching, customer service, and effective feedback to employees to hundreds of Comcast frontline supervisors, managers and directors across the country.

## Select Clients

### **US Federal Government:**

Department of Defense  
Department of Homeland Security  
Defense Logistics Agency  
Defense Acquisition University  
General Services Administration  
USAID/World Learning  
US Army, AMCOM  
US Navy; NAVSUP, NAVSEA, DASN  
US Department of Transportation  
Veterans Administration Hospital

### **PA State Government:**

Department of Transportation  
Department of Juvenile Justice  
Department of Human Services  
Governors Innovation Office  
PA Workforce Investment Board  
State Employees Retirement Service

### **Nonprofits/Associations:**

Big Brothers Big Sisters  
Center for Independent Living  
Mission Central  
National Resource Center on Domestic Violence  
National Indigenous Women's Resource Center (NIWRC)  
Northeast Regional Cancer Institute  
PA Collocation Against Rape  
PA Parks & Forest Foundation  
PA Association of Nonprofit Organizations (PANO)  
UCP of Central PA

### **Commercial:**

Choice Hotels  
Classic Drycleaners, Inc.  
Comcast Corporation  
Lippincott, Williams & Wilkins  
Medstar Hospital Systems

### **University Affiliations:**

Dickinson College  
Duquesne University  
Harrisburg University  
Kaplan University  
Penn State University



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